## Fiscal Estimate - 2011 Session

Original Updated	☐ Correct	ted	Supplemental		
LRB Number 11-0743/2	Introduction	n Number	AB-0021		
<b>Description</b> State procurement of products and services from local government to purchase a certain percent state	m businesses located age of products and se	in this state and ervices from bus	setting a goal for inesses located in this		
Fiscal Effect					
Appropriations Reversible Appropriations Reversible Appropriations Reversible Appropriations Reversible Appropriations Reversible Appropriations Reversible Appropriations	ease Existing enues rease Existing enues		ets - May be possible hin agency's budget No ests		
Permissive Mandatory Perm  2. Decrease Costs 4. Decr Permissive Mandatory Perm	ease Revenue nissive Mandatory rease Revenue nissive Mandatory	Counties			
Fund Sources Affected Affected Ch. 20 Appropriations					
GPR FED PRO PRS SEG SEGS					
Agency/Prepared By	Authorized Signatur	'e	Date		
DOR/ Robert Schmidt (608) 267-9892	Paul Ziegler (608) 266	2/17/2011			

## Fiscal Estimate Narratives DOR 2/17/2011

LRB Number	11-0743/2	Introduction Number	AB-0021	Estimate Type	Original	,
Description						

State procurement of products and services from businesses located in this state and setting a goal for local government to purchase a certain percentage of products and services from businesses located in this state

## **Assumptions Used in Arriving at Fiscal Estimate**

The Department of Administration's procurement policy requires state agencies to purchase items from the lowest bidder, with some exceptions. The bill provides an exception to this current policy to set a goal that 20% of the aggregate value of state agency purchases of products and services in a given year will be from businesses based in Wisconsin. In addition, these government agencies would also have a goal that, with regard to routine purchases, the percentage purchased from businesses based in Wisconsin will not be less than the percentage purchased in the prior year. The bill establishes the same goals for local governmental units.

The Department of Revenue (DOR) does not have information on the value of purchases made by state agencies from Wisconsin-based businesses. The financial reports filed by towns, villages, cities, and counties with DOR do not separate costs among personnel, goods, and services. The data also do not identify where the businesses from which goods and services are purchases are based. As a result, it is not possible for DOR to estimate the extent to which state agencies and local governments currently meet the 20% goal.

To the extent state agencies and local governments are not currently meeting the goal, the bill could increase or decrease costs for the affected agencies and governmental units, depending on (1) the extent to which purchases from Wisconsin-based businesses increase, and (2) cost differences between in-state and out-of-state businesses.

Under current law, purchases made by state agencies, local governments, and schools are not subject to the state sales tax. An increase in purchases by governmental bodies from Wisconsin-based businesses would not result in an increase to state and local sales tax revenues.

Also under current law, a state agency cannot enter into a contract for the purchase of materials or supplies unless the vendor is registered with DOR and collecting and remitting Wisconsin sales and use tax on the vendor's taxable sales in Wisconsin. Since Wisconsin based businesses are already required to remit sales and use tax collections on their taxable sales, any increase in (non-taxable) sales to state government by Wisconsin businesses as a result of the bill is not expected to increase sales tax registrants or sales and use tax collections.

**Long-Range Fiscal Implications** 

## Fiscal Estimate Worksheet - 2011 Session

Detailed Estimate of Annual Fiscal Effect

	Original		Updated		Corrected		Supplemental	
LRB	Number	11-0743/	/2	Introduction Number AB-0021				
for located	procurement of cal government t d in this state	to purchase	a certain pe	ercentage of p	products and se	ervices from		
I. One annua	e-time Costs or alized fiscal eff	Revenue li ect):	mpacts for	State and/or	r Local Governi	ment (do	not include in	
II. Anr	nualized Costs	<i>;</i> :			Annualized Fi	iscal Impa	act on funds from:	
					ncreased Costs	;	Decreased Costs	
A. Sta	ite Costs by Ca	ategory				,		
	te Operations - S		d Fringes		\$		\$	
(FTF	E Position Chan	nges)						
	te Operations - (	Other Costs	3					
<del></del>	al Assistance							
<del></del>	s to Individuals o							
T	OTAL State Co	osts by Cat	egory		\$		\$	
	ite Costs by So	ource of Fu	nds					
GPF								
FED								
<del></del>	O/PRS							
SEC	G/SEG-S							
III. Sta reven	ate Revenues - ues (e.g., tax ir	Complete f	this only where	nen proposa icense fee, e	al will increase ets.)	or decrea	ise state	
<u> </u>					Increased Rev	,	Decreased Rev	
<del>                                     </del>	R Taxes				\$		\$	
<del></del>	R Earned	<u> </u>						
FED								
	D/PRS							
$\vdash$	G/SEG-S							
L T	OTAL State Re			<u></u>	\$		\$	
			1ET ANNUA	LIZED FISC		<del></del>		
				<u> </u>	State		Local	
	CHANGE IN CO				\$Indeterminate		\$Indeterminate	
NET C	CHANGE IN RE	VENUE		<u></u>	\$		\$	
Agenc	cy/Prepared By	<u> </u>		Authorized	Signature		Date	
DOR/	Robert Schmidt	t (608) 267-	9892		(608) 266-5773	3	2/17/2011	